



BNI Business Connections

Visitor Information

Welcome to BNI Business Connections, the North Andover chapter of BNI.

As a visitor, you will have the opportunity to take 45 seconds to tell us about your business. The members make their presentations first. You may take this opportunity to listen to their commercials to see how it is done. After the members are finished, the president will ask the visitors to say something about their businesses. There is no formula for this but as an aid, following are some suggestions:

Name: _____

Business Name: _____

Location: _____

How long the business has been doing business: _____

A brief description of the business: _____

What would be a good referral for you: _____